

## Regional Food System Partnerships Outcomes and Indicators

The grant program outcomes and performance measures outlined below reflect direct stakeholder feedback and provide a framework that allows grant recipients to evaluate project activities more accurately in relation to each program's statutory purpose.

For recipients, the measures are:

- More feasible to accomplish and measure within a grant's period of performance;
- Better aligned with grant program purpose and recipient activities; and
- More reflective of work performed during the project.

These performance measures will go into effect beginning with the FY2023 grant application cycle.

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### Outcome 1: Encourage Collaborative Approaches to Strengthen the Capacity of a Regional Food System

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**1.1** Number of partnerships and/or collaborations established through project activities \_\_\_\_.

Of those, the number of:

**1.1a** Formalized written agreements (i.e., MOU's, signed contracts, etc.) \_\_\_\_.

**1.1b** Partnerships between producers and institutions \_\_\_\_.

**1.1c** That reported:

- Higher profits \_\_\_\_.
- More efficient use of resources \_\_\_\_.
- Increased access to institutional consumers \_\_\_\_.
- Other mid-tier value chain enhancements (such as improved capacity to transport products to market) \_\_\_\_.

**1.2** Number of new/improved distribution systems developed \_\_\_\_.

Of those, the number that:

**1.2a** Stemmed from new partnerships \_\_\_\_.

**1.2b** Stemmed from increased efficiency \_\_\_\_.

**1.2c** Stemmed from reduced costs \_\_\_\_.

**1.2d** Stemmed from expanded customer reach \_\_\_\_.

**1.2e** Stemmed from increased online presence \_\_\_\_.

**1.3** Number of stakeholders that gained technical knowledge about resources within the regional food system \_\_\_\_.

**1.4** Number of stakeholders that gained knowledge about more efficient and effective distribution systems \_\_\_\_.

**1.5** Number of stakeholders that adopted best practices or new technologies to improve distribution systems \_\_\_\_.

**1.6** Number of stakeholders trained on how to develop or maintain a direct-to-consumer enterprise \_\_\_\_.

**1.7** Amount of non-Federal financial, professional, and technical assistance resources secured because of project activities, measured in dollars \_\_\_\_.

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## **Outcome 2: Develop New Market Opportunities for Regional Producers and Processors**

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**2.1** Number of partnerships and/or collaborations established between producers/processors and market access points \_\_\_\_\_. Of those, the number:

**2.1a** Formalized with written agreements (i.e., MOU's, signed contracts, etc.) \_\_\_\_\_.

**2.1c** That reported:

**i.** Higher profits \_\_\_\_\_.

**ii.** Increased access to institutional consumers \_\_\_\_\_.

**iii.** Other mid-tier value chain enhancements (such as improved capacity to transport products to market) \_\_\_\_\_.

**2.2** Number of producers/processors who increased production to meet increased demand \_\_\_\_\_.

**2.3** Number of market access points that gained knowledge about how to procure or access local foods \_\_\_\_\_. Of those, the number that were:

**2.3a** Farmers markets \_\_\_\_\_.

**2.3b** Roadside stands \_\_\_\_\_.

**2.3c** Agritourism \_\_\_\_\_.

**2.3d** Grocery stores \_\_\_\_\_.

**2.3e** Wholesale markets/buyers \_\_\_\_\_.

**2.3f** Restaurants \_\_\_\_\_.

**2.3g** Agricultural cooperatives \_\_\_\_\_.

**2.3h** Retailers \_\_\_\_\_.

**2.3i** Distributors \_\_\_\_\_.

**2.3j** Food hubs \_\_\_\_\_.

**2.3k** Shared-use kitchens \_\_\_\_\_.

**2.3l** School food programs \_\_\_\_\_.

**2.3m** Community-supported agriculture (CSAs) \_\_\_\_\_.

**2.3n** Other \_\_\_\_\_.

**2.4** Number of new strategies developed to improve local/regional food processing, distribution, aggregation, or storage \_\_\_\_\_.

**2.4a** Number of stakeholders trained to use new strategies \_\_\_\_\_.

**2.5** Number of market access points that reported increased or improved processing, distribution, storage, and/or aggregation of regionally produced agricultural products \_\_\_\_\_.

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**Outcome 3: Improve the Infrastructure of a Regional Food System Through Development of Business and/or Strategic Plans and Feasibility Studies (Planning and Design Projects Only)**

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**3.1** Number of supply chain analyses, market assessments, feasibility, or other relevant studies developed \_\_\_\_.

**3.2** Number of supply chain analyses, market assessments, feasibility, or other relevant studies conducted \_\_\_\_.

**3.3** Number of projects:

**3.3a** Deemed viable after conducting studies \_\_\_\_.

**3.3b** Deemed not viable after conducting studies \_\_\_\_.

**3.4** Number of business development plans created \_\_\_\_.

**3.5** Number of strategic plans developed \_\_\_\_.

**3.6** Amount of non-Federal financial, professional, and technical assistance resources secured because of the developed plan(s), measured in dollars \_\_\_\_.

As of May 2026

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