# Heartland Livestock Auction LLC

535 N Subway Blvd
Nevada, MO 64772

RECEIVED
April 1, 2026
USDA, AMS, FTPP,
PACKERS & STOCKYARDS DIVISION
DES MOINES, IA

**Tariff No. 1**

THIS SCHEDULE FILED
UNDER THE
PACKERS & STOCKYARD ACT
AS
TARIFF NO. 1
EFFECTIVE 04/07/2026

## Effective:

**Section 1. Selling Commission**

| | | |
|---|---|---|
| A. | Cattle | 3% gross sales $15.00/head minimum |
| B. | Cow/Calf Pairs | 3% gross sales $25.00/pair minimum |
| C. | Baby/Bottle Calves | 3% gross sales $10.00/head minimum |
| D. | Mature Bulls | 3% gross sales $30.00/head minimum |
| E. | Sheep & Goats | 8% commission |
| F. | Horses, Mules, Donkeys & Ponies | |
| | 1. $10,000 & under | 10% gross sales |
| | 2. $10,000 & over | 7% gross sales |
| | 3. Minimum | $20.00 per head |
| G. | Poultry, Foul, Caged, Small Misc. Animals | 20% commission |

*Note: All consignors of this category must furnish cage/box with these consignments. This market will not be held liable for the cage/box failing to contain or protect the bird(s)/animal(s) within. No out of state birds allowed.

**Section 2. Resales & Pass Outs**

| | | |
|---|---|---|
| A. | Pass Out Fees | |
| | 1. Cattle | ½ commission for highest bid received or Minimum/head fee whichever is greater |
| | 2. Horses | $20.00/head |
| | 3. Poultry, Foul, Caged, Small Misc. Animals | ½ commission for highest bid received |
| B. | Resales | |
| | 1. All Cattle | Regular commission & fees apply |
| | 2. Horses, Mules, Donkeys and Ponies | Regular commission & fees apply |
| | 3. Poultry, Foul, Caged, Small Misc. Animals | Regular commission & fees apply |

**Section 3. Yardage**

| | | |
|---|---|---|
| A. | All Cattle | $5.50 per head |
| B. | Horses, Mules, Donkeys & Ponies | $7.00 per head |

**Section 4. Feed**

A. Livestock are normally not fed while on the premise for the purpose of sale. Livestock are to be removed promptly after the sale. Special exception and arrangement for feed and board must be arranged with the management of this establishment.

**Section 5. Insurance**

| | | |
|---|---|---|
| A. | Livestock | .0025 of gross sales |
| B. | Payment | .0029 of gross sales |

ACCEPTANCE FOR FILING OF THE RATES AND CHARGES HEREIN DOES NOT CONSTITUTE A DETERMINATION OF THE REASONABLENESS THEREOF PURSUANT TO THE PACKERS AND STOCKYARDS ACT 1921.

**Section 6. Veterinary Services**

A. The schedule of charges on all necessary veterinary services performed by an accredited veterinarian will be posted at uniform per head rates, pursuant to company agreement with the veterinarian performing such services and does not contain any charges retained by the market.

**Section 7. Special or Unusual Services**

A. Special sales & marketing services, such as involved in featured catalog or online sales, or registered sales not usually required in handling horses and livestock for sale and other than specified, will be charged for under special agreement.

**Section 8. Other Charges & Fees**

A. Check Off money will be collected and paid accordingly as required by Federal and State law.

B. Convenience Fee / Bank Wire Fee

1. Credit / Debit Card Payments:
   a. 2.6% of total due plus 10 cents for swiped transactions
   b. 3.5% of total due plus 15 cents for manual entry transactions
2. Bank wire transfer fee $10.00 per transaction

*Note: These fees do not contain any charges retained by the market. These fees are subject to change based on the bank/credit card company rates.

C. Company Service for Horses, Mules, Donkeys and Ponies

1. Rider Service $20.00 per head
2. Lead-in Service $10.00 per head

D. Pullorum Testing as Required

1. Poultry, Foul, Caged, Small Misc. Animals $0.35 per head

## Heartland Livestock Auction LLC

[redacted]

By: Leland Kropf (Mar 31, 2026 19:42:49 CDT) Date: Mar 31, 2026

Leland Kropf, Owner

THIS SCHEDULE FILED
UNDER THE
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TARIFF NO. 1
EFFECTIVE 04/07/2026

ACCEPTANCE FOR FILING OF THE RATES AND CHARGES HEREIN DOES NOT CONSTITUTE A DETERMINATION OF THE REASONABLENESS THEREOF PURSUANT TO THE PACKERS AND STOCKYARDS ACT 1921

USDA

**United States Department of Agriculture**

April 7, 2026

Heartland Livestock Auction, LLC
9998 E 620 Road
El Dorado Springs, MO 64744

Enclosed is Tariff No. 1 that you filed with this office on behalf of Heartland Livestock Auction, LLC. The effective date, April 7, 2026, is shown on the authenticating stamp placed on your copy of the tariff.

Section 306(a) of the Packers and Stockyards Act, 1921, as amended and supplemented (7 U.S.C. § 207(a)) requires that schedules showing all rates and charges for stockyard services be kept open to public inspection at the stockyard.

Section 306(f) of the Act provides that after a schedule of charges has been filed, a stockyard owner or market agency may not charge, demand or collect a greater or less or different compensation for such services than the rates and charges specified in the schedule. Sections 306(g) and (h) of the Act specify severe penalties for failure to comply with these provisions. Section 306 is enclosed with this letter for your reference.

The Packers and Stockyards Act, as amended and supplemented (7 U.S.C. §§ 181-229) and regulations (9 CFR §§ 201.1-201.218) enacted thereunder are available on the Internet at www.ams.usda.gov, or, at your request, we will provide you with copies.

If you have any questions about this letter or the sections of the Act or regulations concerning tariffs, please contact me by telephone at (515) 323-2549 or by e-mail at Tanisha.L.Mapes@usda.gov.

Sincerely,

[redacted]

Tanisha L. Mapes
Supervisory Legal Instruments Examiner

Enclosures